

BRINGING INDEPENDENT, OUTCOME-LED EXPERTISE TO STREET WORKS

Solent Streetworks serves as a prime example of the value that can be created for organisations within the roadworks, highways, and NRSWA street works industry.



Serving as a consultant acting in line with the New Roads and Street Works Act 1991 (NRSWA), Solent Streetworks Consultants provides a range of services across: traffic management, street works planning, and road works coordination. Founded in 2017 by Andrew Waight, the company was established to bring a quality and outcome-led alternative to the industry, focused on the benefits of independent expertise from individuals who have worked across a range of project sizes,

scopes, and shapes. Thus far, this offering has proven a resounding success, with the company developing a robust portfolio of repeat clients.

As a summary, Solent Streetworks offers a turnkey street works package, from application, through careful planning to final registration of excavations undertaken. The organisation specialises in mitigating and reducing the risk of Fixed Penalty Notices, Section 74s, defects, and remedials. Furthermore, the organisation is able to apply for

Section 50 notices in instances where a company does not hold co-powers and is able to supply maps of Utility STATS or Safe Digs in line with Health and Safety Guide No. 47. All services are provided in line with the Code of Practice for Co-ordination of Street Works and Works for Road Purposes and Related Matters, issued by HAUC (England), and in line with the Traffic Management Act 2004, Highways Act 1980, and the Specification for Rein-statement of the Highways.

While Solent Streetworks has achieved success ever since 2017, it's interesting to see the positive change that the COVID-19 pandemic catalysed and how this has changed the future of the business for the better. As Andrew himself explained, the pandemic brought a systemic change in the expectations of subcontractors like himself, with the period reducing the requirement for a permanent presence on-site with the client and thus allowing for a greater volume of projects (and clients) to be catered to via remote, digital means. As a result, Solent Streetworks has been able to enjoy significant

growth and access a greater range of opportunities than was previously possible.

Aside from this cultural shift, another key factor behind Solent Streetworks' growth is the level of trust that clients have in the organisation and its reputation across the field. Presenting a "no nonsense" approach which inspires confidence, the company has been able to develop relationships with local authorities which have increasingly been looking to reshape and improve their supply chain networks. Similarly, the growing reputation of the company is also now leading to the potential for even deeper partnerships with both existing clients and new, multi-utility solution providers that need a partner that they can trust.

"From the contractor side of things, the people applying for permission to dig up the road must prove their competence and it does take a little while to gain the confidence of the local authority. Many local authorities can be quite dismissive of people because they get so many applications from companies and people with varied levels of expertise,"





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shared Andrew Waight, Managing Director of Solent Streetworks. "From the way I speak, conduct myself, and act, it doesn't take long for people to realise that I am the real deal. I know what I'm on about, I'm incredibly diligent in what I do, and I have a very good track record for reducing fixed penalty notices."

Perhaps one of the biggest strengths of Solent Streetworks can also be seen in the company's approach to health and safety. As a CHAS Advanced contractor, Solent Streetworks displays a clear commitment to safety which is applied to each and every project. In particular, Andrew stressed the company's drive towards a bespoke approach to health and safety for projects, including site-specific RAMS, tailored traffic management solutions to meet the safety demands presented in a particular location, and considerations of day-to-day weather changes to ensure that the inherent risk of working at the roadside is minimised as much as is possible.

Going forward, we do expect to see continued growth for Solent Streetworks, particularly as it continues discussions with multi-utility solutions providers to expand the scope of the business. Critical to this growth trajectory will be the continued hard work of Solent Streetworks' operational teams, which have already proven essential to the company's success to-date; indeed, Andrew shows great pride in the Solent Streetworks team and what they have come to achieve together.



Andrew enthused: "I would like to pay tribute to the team behind me. I don't undertake all of the work on my own (far from it). I have a very strong, highly skilled and hard working team, that are dedicated to delivering for our clients. Without them, none of this would be possible. A team is only as strong as its weakest link. My team are omnipotent and inspire me everyday."

